

#### **Opening a New Account**

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The following walks through the process of opening a new account via Docupace. Many of the steps used in this process are similar for other types of Work Items.

## Always Begin with New – Starting Point

As with most processes in Docupace, the New Account Opening workflow begins at New – Starting Point.

Advis	or Dashboard	Dashboard	Monitor	Retrieve 🗸	Administration	<b>1</b> 9
				<b>+</b> Ехр	<ul><li>合 Starting Point</li><li>⑦ Upload File</li></ul>	'esh 🕇 Get F
Name	Advisor ID	Account #	Creator	Work Item	Create Work Item	Validation Me
	PS003		rarmock	86644	Client Folder Client Subfolder	Documents add
	PS003	ABC123654	rarmock	86643	Client Documents	
	PS003		rarmock	86639	Advisor Office Folder Advisor Office Documents	Documents add
	PS003		rarmock	86634	Advisor Office Documents	Documents add
	PS003		rarmock	84633	Unindexed Documents	
	PS003		rarmock	80633	Forms	
	PS003		rarmock	80133	Labels	

# Multiple Rep Codes

If you have more than one rep code, you will first be asked which rep code you want to use. All rep codes in Docupace are the three-digit PCS rep code. If you have a different rep code with the sponsor, you will need to substitute that code on vendor paperwork later in the process. Click on the rep code you will be establishing this account under. Once selected you will be taken to the "What Do you Want to do?" screen.

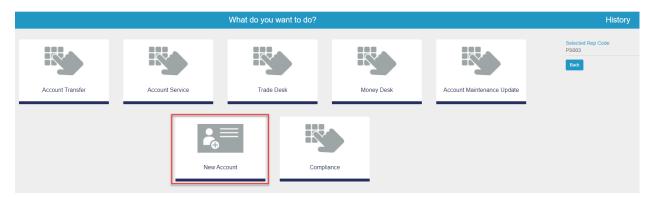
Click on a record below to select:												
						Advisor						
Rep Code	NFS#	Pershing #	Split Rep	Last Name	First Name	Rep SSN	OSJ Code	Rep Group				
BD123	BD456			REP	BD	XXXXX3333	BD1					
PS123	PS456			REP	PS	XXXXX4444	PS1					

# Single Rep Code

If you have only one rep code, you will be taken immediately to the "What Do you Want to do?" screen.



From here, you will select the New Account tile.

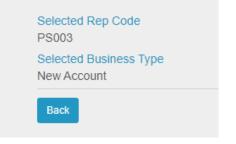


### New Client

If you are opening an account for a new client that you have not placed any business with before, you will select the New Client tile. If it is an existing client but the client does not have a folder or record in Docupace, you may also select this tile and retrieve client data from jaccomo later in the process (see the Using Existing Client Data from jaccomo reference guide). If it is an existing client in Docupace, you can proceed to the Existing Client section. NOTE: If the account registration is for more than one client, the Multiple Clients tile would be selected and both new and existing clients can be added.



If at any point in the process you made a wrong selection, you can click the Back button to go back to the previous step.



On the next screen, you will enter as much pertinent data as you have for the client.

lep *						🕂 Add
				Advisor		
)	Rep Code	Last Name	First	me Rep SSN	OSJ Code	
)	PS003	REP3	PS	XXXXX3333		
					Showing 1 to 1	Previou
etails						
	Client Type *	Person	٣			
	Client Status *	Active	Ŧ	Business Type *	BD/RIA	Ŧ
	First Name	Primary		Middle Name		
	Last Name	Client		Suffix		
	Company Name	111111212		Group	Male	× ×
	TIN/SSN			Gender	Male	×
	DOB	01/01/2021	Ħ	Email		
	Legal Address	123 MAIN ST		Legal Address Line 2		
	Legal City	ANYWHERE		Legal State	WA	× ×
		Legal Zip 12345-5555			Legal Country	Ψ.
		12345-5555		Legal Country		
		12345-5555		Legal Country Copy Legal to Mailing	Yes	~
	Legal Zip	12345-5555				~

Once complete, click Save in the upper right corner. Proceed to Sponsor Selection.



# **Existing Client**

For an existing client, you will be taken to the client search screen. On the right-hand side, you can enter the client or company name and click Search.

Default	~
Clear	Q Search
Full name search	
Full name search	
TIN/SSN	
TIN/SSN	
Last Name	begins with 🚽
client	
client	
Client	

Select the existing client you are opening the account for from the results by clicking on it.

lick on a reco	rd below to	select:									Show	15 v entries		
					Rep									
First Name	Last Name	Company Name	SSN Masked	Rep Code	Advisor Last Name	Advisor First Name	Advisor Rep SSN	Advisor OSJ Code	Business Type	Last Note	Client Type	Client Status	User	Group
JACK	CLIENT		XXXXX9741	PS003	REP3	PS	XXXXX3333		BD/RIA		Person	Active	rarmock	
MR	CLIENT		XXXXX8776	PS003	REP3	PS	XXXXX3333		BD/RIA		Person	Active	rarmock	
PRIMARY	CLIENT	3	XXXXX99999	PS003	REP3	PS	XXXXX3333		BD/RIA		Person	Active	becca_meta	CLIEN 🗸 HOUSEHULD
PRIMARY	CLIENT		XXXXX1212	PS003	REP3	PS	XXXXX3333		BD/RIA		Person	Active	ps.rep3	
том	CLIENT		XXXXX6788	PS003	REP3	PS	XXXXX3333		BD/RIA		Person	Active	ps.rep3	

## **Sponsor Selection**

Here you will select the sponsor you are opening the account with. You can begin typing in the Select a Sponsor/Custodian box to narrow down the choices. Click on the Sponsor's box.



On the Select a State screen, choose the client's state. This will make state specific PCS forms appear in the Optional Forms section of the Work Item. They must be added to the Work Item Client Documents if applicable. State specific vendor forms will need to be manually added from the Form Library as needed.

	Select a State
State	×
	No State Required

Select the Product Type of the account being opened.

	Select a Product Type
Product Type	×
1	٩
Annuity - Fixed	
Annuity - Variable	
Brokerage - Advisory	
Brokerage - Retail	
Direct - Advisory	
Direct - AltInvest	
Direct - Mutual Fund	
Insurance - Fixed	
2 SA 632	·

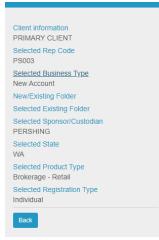
Select the Registration Type. You can type in the search box to narrow down the options.

	Select Registration	on Type
Registration Type	v	
Ind	٩	
IRA - Inherited Individual	A	
Individual		
Individual 401(k) - Employer		
Individual 401(k) - Inherited Individual		
Individual 401(k) - Omnibus		
Individual 401(k) - Participant		
Individual 401(k) - Roth Omnibus		
Individual 401(k) - Roth Participant		
	*	

You now can review the Work Item you are about to create. Review the client, rep code, business type, sponsor, product type and registration.

	Review summary before creating Work Item													History	
Selected f	olders														Client information PRIMARY CLIENT
						Rep									Selected Rep Code PS003
First Name	Last Name	Company Name	SSN Masked	Rep Code	Advisor Last Name	Advisor First Name	Advisor Rep SS	N Advisor OSJ Code	Business Type	Last Note	Client Type	Client Status	User	Group	- Sous Selected Business Type New Account
PRIMARY	CLIENT		XXXXXX99999	PS003	REP3	PS	XXXXXXX3333		BD/RIA		Person	Active	becca_met	Z CLIENT HOUSEHOLD	retwickideng i older
															Selected Existing Folder
Options S	elected														Selected Sponsor/Custodian PERSHING
						Client inform	ation PRIMA	RY CLIENT							Selected State WA
						Selected Rep									Selected Product Type Brokerage - Retail
						Selected Business	Type New Ac	count							Selected Registration Type
					Sele	ected Sponsor/Custo	odian PERSH	ING							Back
						Selected	State WA								_
						Selected Product	Type Brokera	ge - Retail							
					S	elected Registration	Type Individu	al							
														Create Work Item	
Required F	orms												_	Add Forms	
	Form Name				Fo	rm Number				Description	1				
	BROKERAGE	E ACCOUNT ADDE	NDUM		Add	endum for Brokerage Ac	counts								
	CUSTOMER	ACCOUNT FORM			PCS	3 Customer Account Form	n								
	FORM CRS									PCS Client F	Relationship Sur	nmary 06012020.j	pdf		
	RECOMMEN	DATION DOCUMEN	NTATION SUPPLE	MENT											

If anything is incorrect, you can click the Back button or click on the blue hyperlink on the right side of the screen to go back and change it.



You can also review the required forms that will appear in the Work Item as well as add any of the optional forms available by clicking on the plus sign that appears next to an optional form when you hover over it with your cursor.

Required Forms				Add Forms
Form Name	Form Number	Descr	ription	
BROKERAGE ACCOUNT ADDENDUM	Addendum for Br	kerage Accounts		
CUSTOMER ACCOUNT FORM	PCS Customer A	count Form		
FORM CRS		PCS C	client Relationship Summary 06012020.pdf	
RECOMMENDATION DOCUMENTATION SUPPLEMENT	T			
			Showing 1 to 4	revious Next
			-	
ptional Forms				
Form Name	Form Number	Description		_
ACCOMMODATION TRANSFER FORM	FRM-ACCOMTA-11-07			<b>≥</b> +
ACCOUNT REGISTRATION DEFINITIONS				
ACCOUNT TRANSFER	FRM-TSFR			
ACH AUTHORIZATION AGREEMENT INS	FRM-ACH	Used to establish electronic transfer between a Pershing retail brokerage according	unt and a client bank account.	
CORESTONE ACCOUNT AGREEMENT	ECAGR-PER-CSTON			
CORESTONE ELECTRONIC APPLICATION	APP-CRST	Not to be used if a Paper Check Book is needed		
FEDERAL FUNDS WIRE REQUEST				

Clicking on the folder next to a form will allow you to preview the form. It will not add it to the Work Item. Note that you cannot enter any data on a form at this point. You must create the Work Item to begin entering data.

ACCOUNT TRANSFER	FRM-TSFR	<b>*</b>

If you preview the form and want to go back to reviewing the Work Item before creating it, click the X in the upper right corner of the form preview.



If you want to remove an optional form you added to the Required Forms section, click the minus sign that appears as you hover over the form.

ACCOUNT TRANSFER FRM-TSFR T

You can add any other additional forms to the Work Item once you have created it including vendor specific or PCS forms.

### Creating the Work Item

After you have reviewed the required forms and selected any optional forms, you can click the Create Work Item button.

					Rev	iew summary	before creat	ting Work Iten	n					
Selected for	olders													
	Rep													
First Name	Last Name	Company Name	SSN Masked	Rep Code	Advisor Last Name	Advisor First Name	Advisor Rep SSN	Advisor OSJ Code	Business Type	Last Note	Client Type	Client Status	User	Group
				BD123 D22										
PRIMARY	CLIENT		XXXXX99999	PS003		PS	XXXXX3333		BD/RIA		Person	Active	becca_metz	CLIENT HOUSEHOLD
				PS123 QA123		PS QA		PS1 QA1						
L														]
Options Se	elected													
						Client informa	ation PRIMARY	CLIENT						
						Selected Rep 0	Code PS003							
						Selected Business	Type New Acco	unt						
					Selec	cted Sponsor/Custo	dian PERSHIN	G						
						Selected S	State WA							
						Selected Product	Type Brokerage	e - Retail						
					Sel	ected Registration	Type Individual							
														Create Work Item

It is best practice to make note of the Work Item number in the upper left corner, as this is the easiest way to retrieve and reference a Work Item later.



There are four major areas of the Work Item screen. Below are the key areas of each section.

## Pending Advisor Review Section

This section indicates the current Task Name the Work Item is in. Pending Advisor Review is the task where the Work Item is being worked on by the advisor or staff member.

Pending Advisor Review	Actions 🗸	✦ Reassign	<b>III</b> W	ork Item Clie	ent Documents
	Send	for Review	Merge	Archive	Re-Process

The Actions button is used to begin with the Wet Sign or eSign process. The Attach and Barcode buttons are rarely used if using these standard signature processes.

Pending Advisor Review	🗘 Actions 🗸	Reassign Work Item Client Documents
	<ul><li>Attach</li><li>eSign</li></ul>	or Review Merge Archive Re-Process
Client Work Item	♣ Wet Sign IIII Barcode	🗮 WI Notes 👤 Get Jcore Data

The Reassign button can be used if another user needs to complete actions within the Work Item such as filling in information on the forms.

Pending Advisor Review	Actions 🗸	✦ Reassign	Work Item Client Documents
	Send	for Review	erge Archive Re-Process

Clicking the Reassign button will open a pop-up where you can type in and select the user ID that you want to reassign the task to. After clicking Complete, it will show in their pool of work items.

	Advisor Dashboard
eassign Tasks	×
Assign to Pool	Ŧ
Ihij	
(Assign to Pool)	
Ihill	

Work Item Client Documents opens the Direct File Uploader allowing you to load forms into the Work Item. This will upload an unindexed item to the client Work Item Documents. It will not read documents with Barcode Pages. Barcoded documents should only be uploaded through New – Upload File.

Direct file uploader				7101		Doard   Dashbo		×
Name		Size	Progress	Status	Actions	Document Type	Description	
Queue progress:								
+ Add file(s) Start upload	⊘ Cancel upload	Remove	all					
<ul> <li>You can drag &amp; drop file(s) from</li> <li>WARNING: When using Actions- pages, please use New-&gt;Upload</li> <li>The maximum file size for upload</li> </ul>	>Attach, barcode cove File.	er pages will no	ot be proces	ssed on u	iploaded fi	les. If using barco	ode cover	
							Close	

The Send for Review button is used to send the Work Item to the next task in the workflow.

Pending Advisor Review	✿ Actions ◄		Work Item Client Documents
	Send fo	or Review	Ierge Archive Re-Process

The Merge button is used to Merge the Work Item to another existing Work Item. All documents will consolidate to the one Work Item. See the Merging Work Items reference guide for instructions.

Pending Advisor Review	🗘 Actions 🗸	✦ Reassig	n 🔛 V	/ork Item Clie	ent Documents
	Send	for Review	Merge	Archive	Re-Process

The Archive button will Archive the Work Item and take it out of the workflow. There is no ability to delete a Work Item. Archive is the process used when the Work Item is no longer needed.

Pending Advisor Review	✿ Actions ▾ 🔿 🏞 Reassign	Work Item Client Documents	s
	Send for Review	erge Archive Re-Process	s

When clicking the Archive button, a warning message will appear that you are closing the Work Item. To continue, check the Ignore Warnings box and click Archive again.

You are about to close this work item and a	lder. Do you wish to continue?
Pending Advisor Review	Reassign
	nd for Review Merge Archive Re-Process

The Re-Process button should generally not be used.

Pending Advisor Review	Actions - Reassign
	Send for Review Merge Archive Re-Process

### **Client Work Item Section**

This section contains information about the Work Item. To view additional information about the advisor(s) assigned to the Work Item, click the down arrow on the left.

Client Work Item									Jcore Data		
				Client Account							
	Work Item ID	Work Item Priority	Request Type	Account #	Client Folder Group	Client Folder Last Name	Client Folder First Name	Client Folder Company Name	Client Folder SSN Masked	Client Folder Rep Code	
Z.	90136		New Account		CLIENT HOUSEHOLD	CLIENT	PRIMARY		XXXXX99999	BD123 D22 PS003 PS123 QA123	

Clicking WI notes will display any notes added to the Work Item. This is especially helpful in viewing NIGO reasons.

Client Work Item									🗮 WI Notes 🖁 🖁 Get Jcore Da			
					Client Account							
	Work Item ID	Work Item Priority	Request Type	Account #	Client Folder Group	Client Folder Last Name	Client Folder First Name	Client Folder Company Name	Client Folder SSN Masked	Client Folder Rep Code		
/	90136		New Account		CLIENT HOUSEHOLI	D CLIENT	PRIMARY		XXXXX9999	BD123 D22 PS003 PS123		
										QA123		

Get Jcore Data button allows you to search for an existing client in jaccomo and retrieve additional client information for use in completing forms. See Using Existing Client Data from jaccomo in Docupace reference guide for details on this process.

Clie	ent Work	k Item						🗮 WI I	Notes 👤 Ge	t Jcore Dat
						Client	Account			
	Work Item ID	Work Item Priority	Request Type	Account #	Client Folder Group	Client Folder Last Name	Client Folder First Name	Client Folder Company Name	Client Folder SSN Masked	Client Folder Rep Code
/					CLIENT HOUSEHO	LD CLIENT	PRIMARY		XXXXX9999	9 BD123
	90136		New Account							PS003 PS123
										QA123

When hovering over the Work Item, three icons appear.

Clie	ent Worl	k Item						III WI I	Notes 👤 (	Get Jcore Data
						Client	Account			
	Work Item ID	Work Item Priority	Request Type	Account #	Client Folder Group	Client Folder Last Name	Client Folder First Name	Client Folder Company Name	Client Folder SSN Maskel	Client Folder Rep Details ode
~	90136		New Account		CLIENT HOUSEHO	LD CLIENT	PRIMARY		XXXXX	D22 PS003 PS123 QA123

The pencil icon will open the Work Item Details where you can view information like Event History for the Work Item, NIGO reasons and Notes History. This is also where you can go to remove a form from the Work Item.

Dashboard / Work Item #90136 / Cl	ient Work Item #9	1136 / Details	± Save ± Save and Close ★ Cancel
Client Work Item	•	Details	
		Request Type	New Account x *
Details		Merge into Work Item Number	
Client Account	0	Draft NIGO Subject	
Event History	0	Draft NIGO Email	
Attached Documents	6		
eSign Transaction		Draft Reject Subject	
NIGO Reason Codes		Draft Reject Email	
Reject Reason Codes			
Memo Notes History		Request Status	// // // // // // // // // // // // //
Advisor Notes History		SLA Status	
Request Type History	0	SLA Start Time	Apr 14, 2021 11:02:53 AM
Entity	0	SLA Stop Time	
		Error Description	Documents added on 04/14/21
		Work Item Priority	Work Item Priority
		Last Notes	
		Assigned Processor	
		0110	

The book icon opens the client account details where you can access the client folder, subfolders and documents that are part of the Work Item.

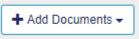
	/ Work Item	#90136 / C	Client Subfolder #249893																						
lient f	older																								
										Rep															
First	Name	Last Name	Company Name	SSN	Masked R	ep Code	Advisor L	ast Name	Advisor	First Name	e Ad	Ivisor Rep	SSN A	Advisor OSJ	Code	Bus	ness Type	Last	lote	Client Type	Clien	Status	User	Group	
					BC	123																			
					D2	2																			
PRIM	ARY	CLIENT		XXXX			REP3		PS		XXXX	XX3333				BD/R	A		P	erson	Active		becca_metz	CLIENT F	HOUSEHO
							REP		PS			XX4444	PS												
					QA	.123	REP		QA		XXXX	XX5555	QA	\1											
ent S	Subfolder																							A Starting F	Point Bar
													Client Folde	r						Rep					
~			and standing Trees		. MandaalQu						First			C											
Clien	t Subfolder 1	туре н	Registration Type	Product Typ	e Vendor/Cu		Account #	Last Note	e Other I	Description	First I	vame I	ast Name	Company I	Name	Rep Co	de Adv	isor Last Na	me Ad	Ivisor First Nam	ie –	Advisor Rep	SSN AC	lvisor OSJ C	ode
Broke	age	In	dividual B	rokerage - R	etail PERSHING						PRIMA	RY CL	JENT			PS003	REP3		PS		X	000033333			
	age Documents		dividual B	rokerage - R	etail PERSHING						PRIMA	RY CL	JENT			PS003	REP3		PS	差 Add N			Combine & Pr	int 💿 Merge	
		5	dividual B	rokerage - R	etail PERSHING						PRIMA	RY CL	JENT			PS003	REP3		PS	르 Add N			Combine & Pr	int 🗢 Mergi	
	Documents	S Int Type		rokerage - R Account	etail PERSHING Client Folder Group	Client Folder Last Name	Client Folder First Name	Client Folder Company Name	Client Folder \$\$N Masked	Client Folder Rep Code		RY CL Advisor First Name	JENT Advisor Rep SSN		Rep Code	PS003 Advisor Last Name	REP3 Advisor First Name	Advisor Rep SSN	PS Advisor OSJ Code	Add N Description				int O Merge Number of Pages	
ent (	Documents	S Int Type		Account #	Client Folder	Folder Last Name	Folder First Name	Folder Company Name	Folder SSN	Client Folder Rep Code	Subfolder Advisor Last	Advisor First	Advisor Rep	OSJ		Advisor Last	Advisor First	Advisor Rep	Advisor OSJ		lew 🛓 Last	Stamp - O	t Creation	Number	e 🖻 Crei
ient (	Documents Docume Name	S Int Type		Account #	Client Folder Group	Folder Last Name	Folder First Name	Folder Company Name	Folder SSN Masked	Client Folder Rep Code	Subfolder Advisor Last	Advisor First	Advisor Rep	OSJ		Advisor Last	Advisor First	Advisor Rep	Advisor OSJ		lew 🛓 Last	Stamp - O	t Creation Date	Number	e 🖻 Crei
ent (	Documents Docume Name Account	S Int Type Priority	Form Name RECOMMENDATION DOCUMENTATION	Account #	Client Folder Group	Folder Last Name	Folder First Name	Folder Company Name	Folder SSN Masked	Client Folder Rep Code BD123 D22	Subfolder Advisor Last Name	Advisor First	Advisor Rep	OSJ Code	Code	Advisor Last Name	Advisor First	Advisor Rep	Advisor OSJ Code		lew 🛓 Last	Stamp - O	t Creation Date 04/14/21	Number	e 🖻 Crei
ent (	Documents Docume Name	S Int Type Priority	Form Name RECOMMENDATION	Account #	Client Folder Group	Folder Last Name	Folder First Name	Folder Company Name	Folder SSN Masked	Client Folder Rep Code BD123 D22 PS003	Subfolder Advisor Last Name REP3	Advisor First Name	Advisor Rep SSN	OSJ Code	Code	Advisor Last Name	Advisor First Name	Advisor Rep SSN	Advisor OSJ Code		lew 🛓 Last	Stamp + O Documen ID	t Creation Date	Number of Pages	e 🖻 Crea
ent (	Documents Docume Name Account	S Int Type Priority	Form Name RECOMMENDATION DOCUMENTATION	Account #	Client Folder Group	Folder Last Name	Folder First Name	Folder Company Name	Folder SSN Masked	Client Folder Rep Code BD123 D22 PS003 PS123	Subfolder Advisor Last Name REP3 REP	Advisor First Name PS	Advisor Rep SSN	OSJ Code PS1	Code	Advisor Last Name	Advisor First Name	Advisor Rep SSN	Advisor OSJ Code		lew 🛓 Last	Stamp + O Documen ID	t Creation Date 04/14/21	Number of Pages	e 🖻 Crea
ent (	Documents Docume Name Account	S Int Type Priority	Form Name RECOMMENDATION DOCUMENTATION	Account #	Client Folder Group CLIENT HOUSEH	Folder Last Name	Folder First Name PRIMARY	Folder Company Name	Folder SSN Masked XXXXX9995	Client Folder Rep Code BD123 D22 PS003 PS123 QA123	Subfolder Advisor Last Name REP3 REP	Advisor First Name PS PS	Advisor Rep SSN XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX	OSJ Code PS1	Code	Advisor Last Name	Advisor First Name	Advisor Rep SSN	Advisor OSJ Code		lew 🛓 Last	Stamp + O Documen ID	t Creation Date 04/14/21	Number of Pages	e 🖻 Crea
ent (	Documents Docume Name Account Maintenance	S Int Type Priority	Form Name RECOMMENDATION DOCUMENTATION	Account #	Client Folder Group	Folder Last Name	Folder First Name PRIMARY	Folder Company Name	Folder SSN Masked	Client Folder Rep Code BD123 D22 PS003 PS123 QA123	Subfolder Advisor Last Name REP3 REP	Advisor First Name PS PS	Advisor Rep SSN XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX	OSJ Code PS1	Code	Advisor Last Name	Advisor First Name	Advisor Rep SSN	Advisor OSJ Code		lew 🛓 Last	Stamp + O Documen ID	t Creation Date 04/14/21 11:02 AM	Number of Pages	e 🖻 Crea
ent (	Documents Docume Name Account Account	s nt Type Priority e 1	Form Name RECOMMENDATION DOCUMENTATION	Account #	Client Folder Group CLIENT HOUSEH	Folder Last Name	Folder First Name PRIMARY	Folder Company Name	Folder SSN Masked XXXXX9995	Client Folder Rep Code BD123 D22 PS003 PS123 QA123 BD123 D22	Subfolder Advisor Last Name REP3 REP REP	Advisor First Name PS PS	Advisor Rep SSN XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX	OSJ Code PS1 QA1	Code •\$003	Advisor Last Name REP3	Advisor First Name PS	Advisor Rep SSN	Advisor OSJ Code		lew 🛓 Last	Stamp + O Documen ID	t Creation Date 04/14/21 11:02 AM 04/14/21	Number of Pages 3	e 🖻 Crea
Broke	Documents Docume Name Account Maintenance	s nt Type Priority e 1	Form Name RECOMMENDATION DOCUMENTATION SUPPLEMENT	Account #	Client Folder Group CLIENT HOUSEH	Folder Last Name	Folder First Name PRIMARY	Folder Company Name	Folder SSN Masked XXXXX9995	Client Folder Rep Code BD123 D22 PS003 PS123 QA123 BD123 D22 PS003	Subfolder Advisor Last Name REP3 REP REP REP3	Advisor First Name PS PS QA	Advisor Rep SSN X0000(3333 X0000(44444) X0000(5555)	OSJ Code PS1 QA1	Code •\$003	Advisor Last Name REP3	Advisor First Name PS	Advisor Rep SSN XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX	Advisor OSJ Code		lew 🛓 Last	Stamp - C Documen ID 249892	t Creation Date 04/14/21 11:02 AM	Number of Pages 3	e Crea User rarmockt

# Work Item Client Documents Section

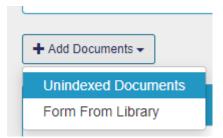
The Work Item Client Documents section contains all of the forms that are part of the Work Item. By clicking on any one of the forms, you can begin the process of editing or adding data to the form.

Document	Туре			Subfo	lder		
Name	Priority	Form Name	Account #	Client Folder Group	Client Folder Last Name	Client Folder First Name	Client Folder Company Name
Account Maintenance		FORM CRS		CLIENT HOUSEHOLD	CLIENT	PRIMARY	
Account Maintenance		RECOMMENDATION DOCUMENTATION SUPPLEMENT		CLIENT HOUSEHOLD	CLIENT	PRIMARY	
Account Maintenance		BROKERAGE ACCOUNT ADDENDUM		CLIENT HOUSEHOLD	CLIENT	PRIMARY	
Form		CUSTOMER ACCOUNT FORM		CLIENT HOUSEHOLD	CLIENT	PRIMARY	
Unindexed				CLIENT HOUSEHOLD	CLIENT	PRIMARY	
				Showir	ng 1 to 5	Previo	ous Next

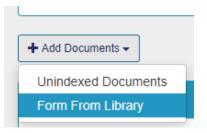
You can also add documents by clicking on the Add Documents button.



Unindexed Documents allows you to add documents from outside Docupace. This would be ancillary documents like a death certificate, trust document, client statement, etc. You will not be able to edit these forms in Docupace.



Form From Library will take you to the Form Library Search page.



Here you can search for and add vendor or PCS forms to the Work Item.

itor / Work Item #90136 / Select															
Default 🗸	✓ Se	lect X Cancel	Create New Add to Favorites											Show	5 🗸 entrie
Clear CRefresh			Form	Form	Form		Revision		Major	Minor		Form	P	Enable PDF	Enable PDF
orm Type		Company	Type Form Name	Category	Provider	Date D	Date Pag	es GUID	Revision	Version	Description	Number		Formatting	Calculations
None Selected 👻	× C	)											AK AL		
Company		> PERSHING	529 PLANS ACH AUTHORIZATION AGREEMENT	College Planning	Quikt	06/01/2013 12	2/06/2013 2	29609- QUIK000000000000000000000000000000000000	0	0		FRM-ACH- 529-06-13	AP		
PERSHING -													AR AZ 🗸		
PERSHING •	× c	1									Used to		Ť		
orm Name contains -											establish electronic				
ACH											transfer		AK AL		
orm Category		PERSHING	Account ACH AUTHORIZATION Update AGREEMENT INS	Account Admin	Quik!	02/01/2020 05	5/14/2020 4	441- QUIK000000000000000000000000000000000000	0 0	0	between a Pershing retail	FRM-ACH	AP AR		
None Selected 👻											brokerage account and a		AZ V		
orm Provider <	5										client bank account.				
None Selected 👻	ſ														
tevision Date															
MM/DD/YYY 😸 MM/DD/YYY 🗑															
ersion Date															
MM/DD/YYY															
ages															
From To															
SUID															
GUID															

To add a form, click the check box next to the form and click the Select button.

✓ Select	X Cancel	Create	e New 📩 🛪 Add to Favorites												Show	15 v entries
	Company	Form Type	Form Name	Form Category	Form Provider	Version Date	Revision Date	Pages	GUID	Major Revision	Minor Version	Description	Form Number	State	PDF Formatting	Enable PDF Calculations
~ 🗆	> PERSHING		529 PLANS ACH AUTHORIZATION AGREEMENT	College Planning	Quik!	06/01/2013	12/06/2013	2	29609- QUIK000000000000000000000000000000000000	0	0		FRM-ACH- 529-06-13	AK AL AP AR AZ		
)	> PERSHING	Accoun Update	t ACH AUTHORIZATION AGREEMENT INS	Account Admin	Quik!	02/01/2020	05/14/2020	4	441- QUIK000000000000000000000000000000000000	0	0	Used to establish electronic transfer between a Pershing retail brokerage account and a client bank account.		AK AL AP AR AZ		

The form now appears in the Work Item Client Documents.

	Document	t Type			Subfo	lder		
	Name	Priority	Form Name	Account #	Client Folder Group	Client Folder Last Name	Client Folder First Name	Client Folder Company Name
~ 🗆	Account Maintenance		FORM CRS		CLIENT HOUSEHOLD	CLIENT	PRIMARY	
~ 🗆	Account Maintenance		RECOMMENDATION DOCUMENTATION SUPPLEMENT		CLIENT HOUSEHOLD	CLIENT	PRIMARY	
	Form		ACH AUTHORIZATION AGREEMENT INS		CLIENT HOUSEHOLD	CLIENT	PRIMARY	
~ □	Account Maintenance		BROKERAGE ACCOUNT ADDENDUM		CLIENT HOUSEHOLD	CLIENT	PRIMARY	
$\sim$ $\Box$	Form		CUSTOMER ACCOUNT FORM		CLIENT HOUSEHOLD	CLIENT	PRIMARY	
					Showi	ng 1 to 5	Previo	ous Next

The Required Forms and Optional Forms sections appear below the Work Item Documents. Documents in the Required Forms section cannot be edited. This is for reference only.

equired Forms					
Form Name	Fo	orm Number	Description		
BROKERAGE ACCOUNT ADDENDUM		dendum for Brokerage counts			
CUSTOMER ACCOUNT FORM	PC	S Customer Account Form			
FORM CRS			PCS Client Relations 06012020.pdf	hip Summary	
RECOMMENDATION DOCUMENTATION SUPPLEMENT	4				
			Showing 1 to 4	Previous	Ne
ptional Forms					
Form Name	Form Number	Description			
ACCOMMODATION TRANSFER FORM	FRM-ACCOMTA- 11-07				
ACCOUNT REGISTRATION DEFINITIONS					
ACCOUNT TRANSFER	FRM-TSFR				

Forms can be added from the Optional Forms section as well by hovering over the form and clicking the plus sign. That optional form will be added to the Work Item Client Documents.

Optional Forms		
Form Name	Form Number	Description Add
ACCOMMODATION TRANSFER FORM	FRM-ACCOMTA- 11-07	<i>≡</i> +
ACCOUNT REGISTRATION DEFINITIONS		
ACCOUNT TRANSFER	FRM-TSFR	
ACH AUTHORIZATION AGREEMENT	FRM-ACH	Used to establish electronic transfer between a Pershing retail brokerage account and a client bank account.
CORESTONE ACCOUNT AGREEMENT	ECAGR-PER- CSTON	
CORESTONE ELECTRONIC APPLICATION	APP-CRST	Not to be used if a Paper Check Book is needed
FEDERAL FUNDS WIRE REQUEST		
FEE SCHEDULE ? CLIENT BROKERAGE		
INTERESTED PARTIES		
JOURNAL REQUEST		
LOW-PRICED STOCK ACKNOWLEDGEMENT		
MARGIN AGREEMENT	ECAGR-PER-CA	Use this form to establish a CreditAdvance account for margin trading (if approved)

# Form Completion Section

This is the section where you will complete the documents on the Work Item.

cument #249	890 - CUSTO	MER ACCOUNT FORM					
<b>E</b>		Page: 1 of 3 (	; 🗃 🗖 🗉	Automatic Zoom	2	1	
	PRIV CLIE SERV		ustomer A	ccount Fo	rm	Rep Nur	PS REP3
		d reviewed the PCS Best stment needs with my In		~ *			ilation_Best_Interest
Select O	ne: 🗸 New	Account Update A	ccount	Select One:	Direct	✓ Brokera	ge Advisory
			Account Type	e (Select ONE)	_		
Joint T	/ROS (default)	Rollover IRA	SIMPLE IRA 401(k) / PSP Individual (k) SEP IRA 403(b)	Trust Estate 529 UTMA / UGN	MA (state of g	Corpor Non-P	rofit Organization
			Account R	egistration			
Name (Pri	mary Owner /	Trust Name / Entity Name)		Name (Joint Owner / Tru	stee / POA	/ Executor / Auth	norized Person)
	Y CLIENT						
	curity # or Tax	ID# Marital Status	Date of Birth/Trust	Social Security # or Tax I	D#	Marital Status	Date of Birth/Trust
77788999	99		01/01/1960				
Legal Stre	et Address (No	o P.O. Box)		Legal Street Address (No	P.O. Box)	)	
987 APPI	EDR						
City		State	Zip	City		State	Zip
ANYTOW	/N	IA	51025				
	ddress (if diffe.		0.020	Mailing Address (if differ	rent)		
123 ELM	ST ANYTO	WN, IA 51025					
Email Add	iress	, 5101020	Country of Citizenship	Email Address			Country of Citizenshi
		com Ll	SA				
primary c	lient@amail			1			
primary.cl Home Pho	lient@gmail. me Number	Business Phone Number		Home Phone Number	Business	s Phone Number	Cell Phone Numb
	one Number			Home Phone Number	Business	s Phone Number	Cell Phone Numb

By clicking on the form in the Work Item Client Documents section, you will bring up the form on the right side. You can tab or cursor through the form to complete all of the required fields. The blue arrows can be used to bring in information from other forms or to clear the field.

STEP 1. ACCOUNT INFORMATION			
Brokerage Account Number	Brokerage Account Holder's Name(s) PRIMARY CLIENT		
STEP 2. BANK/CREDIT UNION ACCOU Set up new instructions. Replace existing instructions.	Client ACH AUTHORIZATION AGREEN BROKERAGE ACCOUNT ADDEN CUSTOMER ACCOUNT FORM FORM CRS RECOMMENDATION DOCUMEN	NDUM >	PRIMARY CLIENT
ABA Number Bank/Credit Union Name	Reset Clear		
City	State	2	Zip/Postal Code

Once you have completed all of the appropriate fields on the form, be sure to click save at the top.



The Customer Account Form, BD Change form and Brokerage Account Addendum have validations built into them that will not allow you to eSign or send the Work Item for review until they are all satisfied. When clicking save on these forms, the validations will be checked, and you will receive a warning for any fields that still need to be completed. Red warnings are required fields and yellow warnings are optional and may or may not apply to the client or account.

	DMER ACCOUNT FORM
: 4	🛄 🖶 🔼 🔽 Page: 1 of 3 😋 🚽 🖬 🖬 🖬 🛃 🛃 🛃
Rep Name is required 🔹 💿	PRIVATE Customer Account Form
Account Number is optional	SERVICES. NUMBER 1A MC
Marital Status is required 🔹 🔹	☑ I have received and reviewed the PCS Best Interest Disclosure and Account Type definitions at <a href="https://pcsbd.net/Regulation_Best_Interest">https://pcsbd.net/Regulation_Best_Interest</a> and discussed my investment needs with my Investment Professional prior to selecting the account type listed below.
Institutional / Non- 🔹 Institutional Account is required	Select One: JNew Account Update Account Select One: Direct J Brokerage Advisory
	Account Type (Select ONE)
Annual Expenses is 🔹 🚷	Individual         Inherited IRA         SIMPLE IRA         Trust         Coverdell / ESA           Joint WROS (default)         IRA         401(k) / PSP         Estate         Corporation           Joint TIC         Rollover IRA         Individual (k)         529         Non-Profit Organization           Joint TiC community Prop         Roth IRA         SEP IRA         UTMA / UGMA         Other.
Investment Experience 📀 Other Description is	TOD Roth Conversion IRA 403(b) (state of gift)
optional	Account Registration Name (Primary Owner / Trust Name / Entity Name) Name (Joint Owner / Trustee / POA / Executor / Authorized Person)
Investment Experience 🛛 🕓 Other is optional	Name (Filmary Owner / Tust Name / Entity Name) Name (Joint Owner / Tustee / POA / Executor / Authorized Person) Name (Joint Owner / Tustee / POA / Executor / Authorized Person) Name (Joint Owner / Tustee / POA / Executor / Authorized Person) Name (Joint Owner / Tustee / POA / Executor / Authorized Person) Name (Joint Owner / Tustee / POA / Executor / Authorized Person) Name (Joint Owner / Tustee / POA / Executor / Authorized Person) Name (Joint Owner / Tustee / POA / Executor / Authorized Person) Name (Joint Owner / Tustee / POA / Executor / Authorized Person) Name (Joint Owner / Tustee / POA / Executor / Authorized Person) Name (Joint Owner / Tustee / POA / Executor / Authorized Person) Name (Joint Owner / Tustee / POA / Executor / Authorized Person) Name (Joint Owner / Tustee / POA / Executor / Authorized Person) Name (Joint Owner / Tustee / POA / Executor / Authorized Person) Name (Joint Owner / Tustee / POA / Executor / Authorized Person) Name (Joint Owner / Tustee / POA / Executor / Authorized Person) Name (Joint Owner / Tustee / POA / Executor / Authorized Person) Name (Joint Owner / Tustee / POA / Executor / Authorized Person) Name (Joint Owner / Tustee / POA / Executor / Authorized Person) Name (Joint Owner / Tustee / POA / Executor / Authorized Person) Name (Joint Owner / Tustee / POA / Executor / Authorized Person) Name (Joint Owner / Tustee / POA / Executor / Authorized Person) Name (Joint Owner / Tustee / POA / Executor / Authorized Person) Name (Joint Owner / Tustee / POA / Executor / Authorized Person) Name (Joint Owner / Tustee / POA / Executor / Authorized Person) Name (Joint Owner / Tustee / POA / Executor / Authorized Person) Name (Joint Owner / Tustee / POA / Executor / Authorized Person) Name (Joint Owner / Tustee / POA / Executor / Authorized Person) Name (Joint Owner / Tustee / POA / Executor / Authorized Person) Name (Joint Owner / Tustee / POA / Executor / Authorized Person) Name (Joint Owner / Tustee / POA / Executor / Authorized Person) Name (Joint Owner / Tustee / POA / Executor / Aut
Estimated Value for Other 💿	777889999 01/01/1960 Legal Street Address (No P.O. Box)
Comments / Additional 🛛 😡 Information is optional	City State Zip City State Zip
	ANYTOWN IA 51025 Mailing Address (if different) Mailing Address (if different)
Exempt Payee Code is 🛛 🕥	123 ELM ST. ANYTOWN. IA 51025
	Email Address Country of Citizenship Email Address Country of Citizenship
FATCA Reporting Code is 🕓	primary.client@gmail.com USA Home Phone Number Business Phone Number Cell Phone Number Home Phone Number Business Phone Number Cell Phone Number
	Home Phone Number         Business Phone Number         Cell Phone Number         Home Phone Number         Business Phone Number         Cell Phone Number           7123682594         7123681234         7123682160
Tax Certification for 🔹 🚷 Account Owner is required	Employment Data
office is required	Employed Self Employed Retired Other     Employed Self Employed Other
OSJ Name is optional 🛛 😡	Occupation Years Occupation Years
	Employer Name Street Address City State Employer Name Street Address City State
	ABC FINANCIAL 102 COMMENT OR RESTRUCT RESTRICT RESTRICT AND BUSINESSVILLE IN THE BUSINESSVILL
	If yes, name of relative: If yes, name of relative:

Once all forms have been completed and any additional documents have been added, you can begin the signature process.

### Wet Sign

The wet sign process allows the client to physically sign all of the documents and then upload the completed forms back into Docupace using barcode pages. To begin the wet sign process, click the Actions button – Wet Sign.

Monitor / Work Item #90136		
Pending Advisor Review	Actions 🗸	Reassign
	<ul> <li>Attach</li> <li>eSign</li> </ul>	or Review Merge Archive Re-Process
Client Work Item	H Wet Sign	🧮 WI Notes 💄 Get Jcore Data

A popup box will open where you can print all of the documents with barcoded coversheets. Click the Print button.

Print and Submit Documents			×
<ul> <li>Generate Coversheets</li> <li>Print paperwork double sided</li> <li>Print paperwork without client SSN</li> </ul>			
	Cano	cel	:

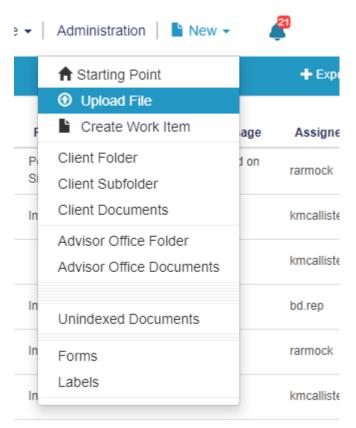
A separate screen will open where you can download or print the PDFs generated. Click the printer icon in the upper-right corner.

≡ 3XFjDEuRPhB9Gq4R2choSw		1 / 20   - 100% +   🗄 🚯	± 👼 :
		Document Coversheet	-
	Workitem ID:	90136	
	Document ID:	249891	
	Document Type:	Account Maintenance	
	Form Name:	FORM CRS	
	Client Name:	PRIMARY CLIENT	
	Account Registration:	Individual	
	Account #:		
		*DOC 2499891*	

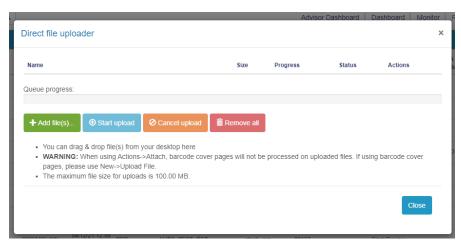
Once you have printed the documents and they have been wet signed by the client and representative, make sure the barcode pages and the document pages are in proper order. Then, scan and save them to your computer as one PDF document.

👃 WI 90136.pdf

Click New – Upload File. Please note that this is the only place you can upload files and have Docupace recognize the barcode pages. Do not upload barcoded files directly from the Work Item itself.



The Direct File Uploader screen will appear. You can drag and drop the wet signed PDF from your computer into the box to upload or you can click the Add files button to select them from your computer's files.



When you see the file name and size appear in the box, click Start Upload.

		Advisor Das	hboard Da	ashboard 1	Monitor
Direct file uploader					×
Name	Size	Progress	Status	Actions	
WI 90136.pdf	1.67 MB			Î	
Queue progress:					
+ Add file(s) 💿 Start upload 🖉 Cancel upload 💼 F	Remove all				
<ul> <li>You can drag &amp; drop file(s) from your desktop here</li> <li>WARNING: When using Actions-&gt;Attach, barcode cover page pages, please use New-&gt;Upload File.</li> <li>The maximum file size for uploads is 100.00 MB.</li> </ul>	es will not be proc	cessed on uploaded	files. If using	barcode cove	er
				Clo	se

Once successfully uploaded, a check box will appear under the Status column.

		Auvisor		sibuaru iviu		LLC
Direct file uploader					×	
Name	Size	Progress	Status	Actions		A tus
WI 90136.pdf	1.67 MB		-	Î		
Queue progress:						
	æ					
Add file(s)      ● Start upload      ⊘ Cancel upload	Remove all					þ
<ul> <li>You can drag &amp; drop file(s) from your desktop here</li> <li>WARNING: When using Actions-&gt;Attach, barcode cover</li> </ul>	pages will not be pr	ocessed on upload	ded files. If using b	arcode cover		
<ul><li>pages, please use New-&gt;Upload File.</li><li>The maximum file size for uploads is 100.00 MB.</li></ul>						
				Close		
04/12/21 12:23						

You can view the status of the Work Item by going to Monitor.

A	dvi	isor Dasht	ooard	Dashi	board	Moni	tor	Retrie	eve 🗸	A	dministratio	on	New	• 🧳	)	
ctivit	y M	ailroom													+ Export -	A Reassign
•		Request Type	Client Last Name	SLA Start	Advisor Name	Advisor ID	Account #	Creator	Work Item Id	Last Modifie	d Task Name	SLA Status	Request Status	Validation Message	Assigned to	Node Name
		New Account	CLIENT	04/14/21 11:02 AM	REP3	PS003		rarmock	90136		Pending Wet Sign Completion	IGO	Pending Client Signature	Image Updated on 04/14/21	rarmock	Advisor Review2

After a couple of minutes, the Task Name in the Work Item will change from Pending Wet Sign Completion to Final Review. Click on the Work Item to review the uploaded documents.

Request Type	Client Last Name	SLA Start	Advisor Name	Advisor ID	Account #	Creator	Work Item Id	Last Modified	Task Name	SLA Status	Request Status	Validation Message	Assigned to	Node Name
New Account	CLIENT	04/14/21 11:02 AM	REP3	PS003		rarmock	90136		Final Review	IGO	Signatures Received	Image Updated on 04/14/21	rarmock	Advisor Review3

Once you have reviewed the documents in Final Review, you can click Send for Review. The Work Item will then move to Field OSJ or Principal Review for review and approval.

Final Review	Actions 🗸		Work Item Client Documents
	Send for Review	Send Back to	Pending Advisor Review for eSign

### eSign

The eSign process allows the client to electronically sign either in person or remotely using integrated DocuSign. The eSigned documents are returned back into Docupace at the end of the signing order. To begin the eSign process, click the Actions button – eSign.



In the eSign details screen, click on the advisor and the client signers to verify their information.

eSign R	tecipient							🛱 Remo	nove
	Signer Type	First Name	Last Name	Email	Sign Mode	eSign Status	Signer Auth Mode	Order Index	
	Advisor 1	PS	REP3	test3@ps.com	eSign - Remote	Draft	SMS	9	
	Primary Signer	PRIMARY	CLIENT	primary.client@gmail.com	eSign - Remote	Draft	SMS		
								Showing 1 to 2 Previous N	Next

When clicking on each of the signers, you want to verify the email address and the cell phone number for SMS authentication.

Details						
First Name	PS	Last Nar	ime F	REP3		
Middle Name		Date Of Bi	irth	01/01/1990	]	
TIN/SSN	333003333	Em	nail <sup>t</sup>	test3@ps.com		
Signer Type *	Advisor 1 v	Sign Mo	ode *	eSign - Remote *	Γ	_
Signer Auth Mode	SMS × *	Phone for Authenticati	tion	7123682594	6	,
Address		<b>0</b> c	City			
State	State	Zip Co	ode			
Order Index	9	eSign Stat	itus Dr	raft		
eSign Date/Time	Apr 19, 2021 12:56:03 PM	eSign Status Not	otes			
IP Address						

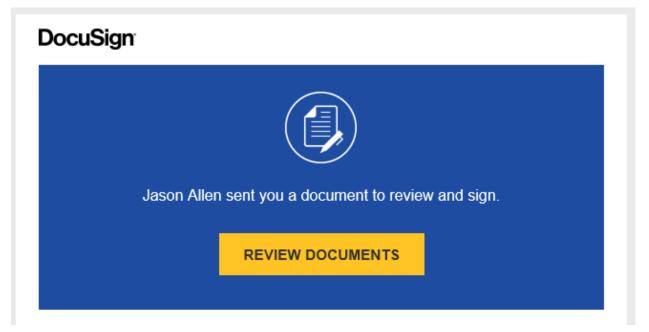
If you make any changes, be sure to click Save and Close before leaving the details screen.



Continue to verify all signers. Once the emails and cell phone numbers are verified, click on eSign in the upper right.

Next 🗲	$\pm$ Save $\pm$ Save and Close	🥑 eSign	X Cancel

You will receive a popup confirmation that the documents have been sent for signature. The client(s) will receive an email from DocuSign. They will click Review Documents to open DocuSign.



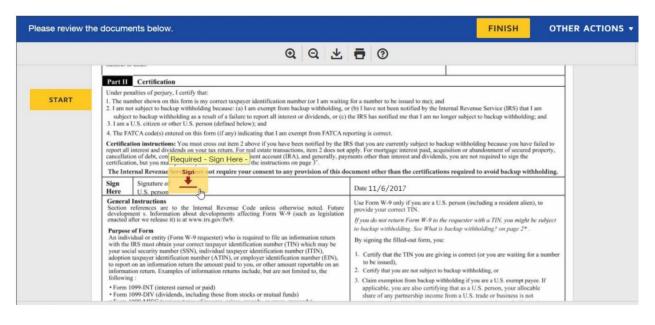
After clicking Review Documents, they will be taken to the authentication screen where they will click Send SMS to receive an access code via text.

Security Requests from Sender							
Jason Allen Docupace - Private Client Services							
SMS Authentication							
In order to access this document, you need to confirm your identity using your mobile phone.							
<ol> <li>Choose a phone number below and select the "Send SMS" button to receive a text message.</li> <li>Enter the access code on the following page.</li> </ol>							
Authenticating Signer Name: EARL HARALDSON							
Please select a phone that can receive text messages so you can authenticate:							
+1 920-202-4581							
SEND SMS CANCEL							
If you do not have access to your mobile phone at this time, select "Cancel" and retry when you have access.							

Once the code is received, they will enter it and click Confirm Code.

Se	curity Requests from Sender
0	Jason Allen Docupace - Private Client Services
	<b>5 Authentication</b> SMS message has been sent to your mobile phone. You should receive it momentarily.
Ente	r the code you received in the SMS message in the field below and press Confirm Code.
	CONFIRM CODE CANCEL
lf yo	I do not receive an SMS message, select "Cancel", verify the mobile phone number and try sending the SMS message again

DocuSign will then walk the client(s) through the signature fields and they will click Finish when complete.



The next signer will receive an email and the process will continue until the advisor has completed their signature through the same process. Once all signatures have been captured, the Work Item will move from Pending eSign Completion to Final Review under the task name. This make take several minutes after the advisor has completed their signature.

BD123	bd.rep	89633		ending eSign ompletion	IGO	Pending Client Signature	C 0
PS003	rarmock 9	0136	Final Review	IGO	Signatures	Received Image Update 04/14/21	d on

Click on the Work Item to review that all signatures are complete. After reviewing, click on Send for Review to move the Work Item to the approval process.

Final Review	Actions 🗸 🕕 Reassign 🔛 Work Item Client Documents				
	Send for Review Send Back to Pending Advisor Review for eSign				

Should you need to have the client resign, click on Send Back to Pending Advisor Review for eSign to go through the process again.

Review the Task Name in Monitor to verify where the Work Item is in the review process.

	Dashboard   Monitor	
ed	Task Name	
	Pending Advisor Review	
	Field OSJ Review	I

The New Account workflow process will move through the following Tasks:

**Pending Advisor Review** – This is the step where documents are added and completed.

**Pending Wet Sign Completion** – The Work Item is awaiting the wet signatures to be uploaded using the bar code pages.

**Pending eSign Completion** – The Work Item is awaiting client and/or advisor signatures.

**Final Review** – Signatures have been received and the Work Item is awaiting final review by the advisor or staff member before sending for approval.

**Field OSJ Review** – If applicable, the Work Item is awaiting review and approval by the field OSJ.

**Principal Review** – The Work Item is pending review and approval by a home office principal.

**Operations Review** – The Work Item is being reviewed by Operations and the account is being established.

**Sending to Sponsor** – If eligible, the vendor documents are attempting to fax to the sponsor.

**Send Failed** – The fax to the sponsor has failed and documents should be manually submitted to the sponsor.

**Complete** – The Work Item is complete.