

Plan Sponsor News

The Impacts of Inflation on Your Defined Benefit Plan

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Key Observations

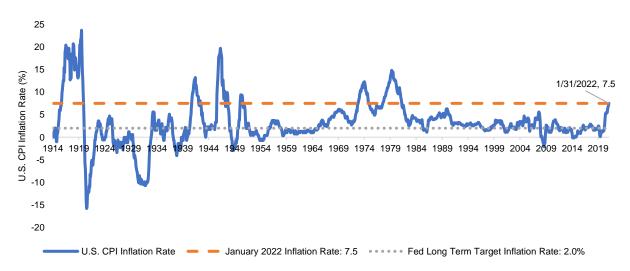
- The United States inflation rate reached 7.5 percent in 2022, a level not seen since the 1980s.
- Many Plan Sponsors may have concerns about how this could impact their defined benefit plans.
- Historically, inflation tends to help plan funded status in terms of both assets and liabilities for corporate defined benefit plans without cost-of-living adjustments.
- Conversely, municipal defined benefit plan benefit formulas do commonly incorporate costof-living adjustments; as such, Plan Sponsors and participants for these particular plans should anticipate rising benefit costs.
- Read further for considerations and potential actions for Plan Sponsors to take in what may be a multi-year period of higher levels of inflation.

Higher Inflation Is Here to Stay

The United States inflation rate, as measured by the year-over-year increase in the Consumer Price Index, has increased materially since nearly approaching zero during the height of the COVID-19 pandemic in mid-2020. Since then, a combination of several factors drove the inflation rate steadily higher to 7.5 percent, a level not seen since February 1982 and well-above the Federal Reserve's average annual target of 2 percent.



U.S. CPI Inflation Rate



Sources: United States Federal Reserve, U.S. Bureau of Labor Statistics. As of January 31, 2022.

Some factors driving these high levels of inflation may prove to be more temporary in nature and revert back to historical average levels over time:

- Global supply chain disruption leading to inadequate supply to meet demand for items like semiconductor chips, automobiles and oil (a component that has only been further exacerbated by Russia's invasion of Ukraine)
- A dramatic change in personal consumption patterns since the beginning of the COVID-19 pandemic that resulted in a sharp increase in durable goods consumption and a commensurate decline in services consumption (a reversal of the trend prior to the pandemic)
- The low starting point of year-over-year inflation coming off the near-zero levels of 2020



However, there are key components of the current inflation rate that are likely to endure without reverting back to normalized levels any time soon:

- **Wage inflation**: Workers are unlikely to see compensation increases gained in the past two years revert sharply in the near-term.
- **Housing and rental inflation**: Wage increases and pandemic-related stimulus have helped support ever-increasing home purchase and rental prices throughout the country.

Though inflation in the 7 percent range is unlikely to continue for multiple years, the less transitory elements of current inflation trends are likely to keep inflation higher than pre-pandemic levels. The bond market is pricing the five-year inflation rate at 3.1 percent and the 10-year inflation rate at 2.7 percent based on Treasury breakeven rates as of March 3. With no inflation normalization in sight in the near-term, Plan Sponsors should consider the potential effects an elevated inflationary environment could have on their defined benefit plan.

Inflation: An Ally for Funded Status Improvement

For corporate defined benefit plans, benefits owed to employees are most often accounted for and paid in nominal terms. Therefore, while higher inflation reduces the purchasing power of payments made to participants in retirement, Plan Sponsors are only responsible for paying out the nominal benefit amounts dictated by the plan benefit formula. Moreover, while wage inflation is a significant concern for organizations overall, pension plans that have frozen future benefit accruals are insulated from these increasing costs. In contrast, municipal defined benefit plans often have cost-of-living adjustments within their benefit formulas and have already seen benefit payment amounts increase.

For corporate Plan Sponsors, an essential consideration regarding inflation is its impact on interest rates. Historically, higher inflation has led to higher interest rates, driven both by market forces as well as policy response. For Plan Sponsors with funded statuses below 100 percent and portfolios with hedge ratios below 100 percent, an increase in interest rates generally leads to an increase in funded status due to a reduction in the present value of plan liabilities. Many Plan Sponsors experienced this benefit in the past year.

According to Milliman's Pension Funding Index study, the aggregate funded status of the 100 largest corporate defined benefit plans increased by 19 percent from 82 percent in July 2020 to over 101 percent as of January 2022. A key driver of this increase was the rise in the interest rates used to value liabilities of more

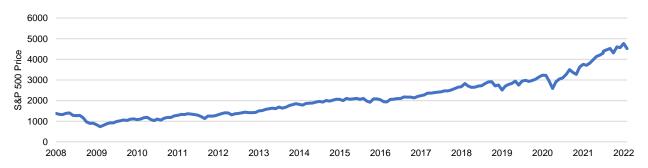


than 0.80 percent, partially driven by increases in inflation expectations as the CPI inflation rate rose from 1 percent to 7.5 percent over the same period. U.S. equities also saw significant returns over this period, further boosting plans' funded statuses.

Funded Status, Corporate Bond Yields & Inflation







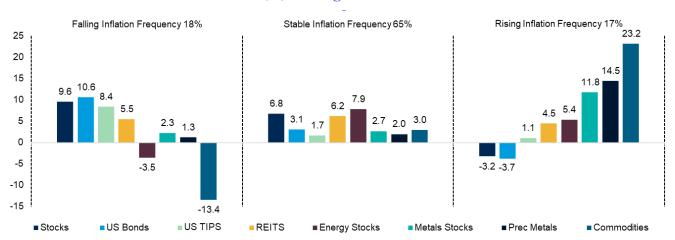
Sources: Milliman, Federal Reserve Bank of St. Louis, U.S. Bureau of Labor Statistics, S&P. As of January 31, 2022. Indices and Benchmark Return Indices cannot be invested in directly. Index performance is reported gross of fees and expenses and assumes the reinvestment of dividends and capital gains. Past performance does not indicate future performance and there is a possibility of a loss. See disclosures at end for indices representing each asset class.



Asset Allocation Considerations

While the correlation between inflation and interest rates is not perfect, it is generally positive and should lead to lower liabilities for Plan Sponsors. Inflation should also be regarded as potentially additive to the asset side of the ledger. As seen in the chart below, in 65 percent of monthly periods when the monthly change in the inflation rate was +/- 0.3 percent going back to 1973, equities had an average annualized return of 6.8 percent. So even when inflation is increasing at a moderate pace, equities have historically done well. Of course, the overall level of inflation and the overall health of the economy must be at levels where businesses can pass increased costs onto consumers who are willing and able to continue their spending habits. In times of more sharply rising inflation where this may not be the case, represented by 17 percent of monthly periods going back to 1973, both stocks and bonds have averaged negative annualized returns.

Returns on Investments (%) During Various Inflation Environments



Sources: Wellington Management, Morningstar Direct. Period analyzed is January 1973 through December 2020. Real Estate: MSCI World Real Estate Index since January 1993 | Energy: MSCI World Energy Index since January 1995; DataStream World Energy Index from January 1973 to December 1994 | Metals & Mining: MSCI World Metals & Mining Index since January 1995; DataStream World Metals & Mining Index from January 1973 to December 1994 | Commodities: Equal Sector Weighted S&P Goldman Sachs Commodities Index | Precious Metals: 70% MSCI World Gold Mining Equity Index/30% S&P GSCI Precious Metals Commodities Total Return Index since January 2005; 70% DataStream World Gold Mining Index/30% S&P GSCI Precious Metals from January 1973 to December 2004. Rising inflation: any month when Y/Y US CPI rose by +0.3% or more relative to the previous month; Stable inflation period is defined as any month when Y/Y US CPI was between -0.3% and +0.3% relative to the previous month; Falling inflation: any month when Y/Y US CPI fell by -0.3% or more relative to the previous month. Past performance does not indicate future performance and there is a possibility of a loss.



We believe this trend exemplifies the importance of diversification in defined benefit portfolios beyond traditional stocks and bonds. In our opinion, it also highlights the critical need for the inclusion and construction of a dedicated real assets allocation. A real asset is a value-generating, physical/tangible asset that has intrinsic value in-and-of itself. Examples of real assets include land, metals, real estate, infrastructure and commodities. We understand that the most common real asset class for many Plan Sponsors is commodities, which outside of 2021, have been one of the worst performing asset classes over the past 10+ years as shown below.

2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	YTD	10Yr (Ann)
TIPS 13.6	Emerging Markets 18.2	U.S. Small Cap 38.8	U.S. Equity REITs 30.1	U.S. Equity REITs 3.2	U.S. Small Cap 21.3	Emerging Markets 37.3	High Yield Munis 4.8	U.S. Large Cap 31.5	U.S. Small Cap 20.0	U.S. Equity REITs 43.2	US Large Cap 16.5
High Yield Munis 9.3	High Yield Munis 18.1	U.S. Large Cap 32.4	High Yield Munis 13.8	Municipals 5-Year 2.4	High Yield 17.1	International Dev. 25.0	Municipals 5-Year 1.7	U.S. Equity REITs 26.0	U.S. Large Cap 18.4	Commodities 27.1	US Small Cap 13.2
U.S. Equity REITs 8.3	U.S. Equity REITs 18.1	International Dev. 22.8	U.S. Large Cap 13.7	High Yield Munis 1.8	U.S. Large Cap 12.0	U.S. Large Cap 21.8	Foreign Bond 0.5	U.S. Small Cap 25.5	Emerging Markets 18.3	US Large Cap 26.5	U.S. Equity REITs 11.4
Core Bond 7.8	International Dev. 17.3	Balanced 12.2	Core Bond 6.0	U.S. Large Cap 1.4	Commodities 11.7	EM Debt (unhedged) 15.2	Core Bond 0.0	International Dev. 22.5	TIPS 11.0	US Small Cap 14.8	International Dev. 8.0
Municipals 5-Year 6.9	EM Debt (unhedged) 16.9	Hedge Funds 9.0	Balanced 5.1	Core Bond 0.6	Emerging Markets 11.2	U.S. Small Cap 14.6	TIPS -1.3	Emerging Markets 18.4	Balanced 8.8	International Dev. 11.3	Balanced 7.4
High Yield 5.0	U.S. Small Cap 16.3	High Yield 7.4	U.S. Small Cap 4.9	Hedge Funds -0.3	EM Debt (unhedged) 9.9	Balanced 13.6	High Yield -2.1	Balanced 17.5	International Dev. 7.8	Balanced 9.8	High Yield 6.8
Foreign Bond 4.2	U.S. Large Cap 16.0	U.S. Equity REITs 2.5	TIPS 3.6	International Dev. -0.8	U.S. Equity REITs 8.5	High Yield Munis 9.7	Hedge Funds -4.0	High Yield 14.3	Core Bond 7.5	High Yield Munis 7.8	High Yield Municipals 6.7
U.S. Large Cap 2.1	High Yield 15.8	Municipals 5-Year 0.8	Hedge Funds 3.4	TIPS -1.4	Balanced 7.6	Hedge Funds 7.8	U.S. Large Cap -4.4	EM Debt (unhedged) 13.5	Hedge Funds 7.1	TIPS 6.0	Emerging Markets 5.5
Balanced 0.9	Balanced 11.5	Foreign Bond -1.0	Municipals 5-Year 3.2	Foreign Bond -23	TIPS 4.7	High Yield 7.5	U.S. Equity REITs -4.6	High Yield Munis 10.7	High Yield 7.1	Hedge Funds 5.7	Hedge Funds 4.4
EM Debt (unhedged) -1.8	TIPS 7.0	Core Bond -2.0	Foreign Bond 2.9	Balanced -3.3	Foreign Bond 3.2	Foreign Bond 6.5	Balanced -5.8	Core Bond 8.7	Foreign Bond 7.0	High Yield 5.3	ПРS 3.1
U.S. Small Cap 4.2	Foreign Bond 5.3	Emerging Markets -2.6	High Yield 2.5	U.S. Small Cap 4.4	High Yield Munis 3.0	U.S. Equity REITs 5.2	EM Debt (unhedged) -6.2	TIPS 8.4	High Yield Munis 4.9	Municipals 5-Year 0.3	Core Bond 2.9
Hedge Funds -5.7	Hedge Funds 4.8	High Yield Munis -5.5	Emerging Markets -2.2	High Yield 4.5	Core Bond 2.6	Core Bond 3.5	U.S. Small Cap -11.0	Hedge Funds 7.8	Municipals 5-Year 4.3	Core Bond -1.5	Municipals 5-Year 2.4
Commodities -13.3	Core Bond 4.2	TIPS -8.6	International Dev. -4.9	Emerging Markets -14.9	International Dev. 1.0	Municipals 5-Year 3.1	Commodities -11.2	Commodities 7.7	EM Debt (unhedged) 2.7	Emerging Markets -2.5	Foreign Bond 2.3
International Dev. -12.1	Municipals 5-Year 3.0	EM Debt (unhedged) -9.0	EM Debt (unhedged) -5.7	EM Debt (unhedged) -14.9	Hedge Funds 0.5	TIPS 3.0	International Dev. -13.8	Foreign Bond 6.3	Commodities -3.1	Foreign Bond 4.2	EM Debt (unhedged) 0.7
Emerging Markets -18.4	Commodities -1.1	Commodities -9.5	Commodities -17.0	Commodities -24.7	Municipals 5-Year -0.4	Commodities 1.7	Emerging Markets -14.6	Municipals 5-Year 5.4	U.S. Equity REITs -8.0	EM Debt (unhedged) -8.7	Commodities -2.9

Source: FactSet and Morningstar as of December 31, 2021. Periods greater than one year are annualized. All returns are in U.S. dollar terms. One month lag for Hedge Funds. Past performance does not indicate future performance and there is a possibility of a loss.



In our opinion and based on the data, a dedicated commodity allocation is a dated and unsophisticated approach to a real assets allocation. However, we believe the addition of a diversified real asset portfolio can help to strategically and tactically allocate among the various real asset categories, with the simultaneous goals of providing positive expected absolute returns, a hedge against rising inflation and low correlation to more traditional investments like stocks and bonds can be a tremendous ally in an environment of rising inflation.

Plan Sponsors should consider that although higher inflation will likely lead to lower liabilities and equities generally perform well in periods of low to moderately low levels of increasing inflation, a thoughtfully diversified real assets allocation can better prepare their portfolios for potentially higher inflation in the future without sacrificing much in terms of expected return if inflation levels subside.

Disclosures

Comparisons to any indices referenced herein are for illustrative purposes only and are not meant to imply that actual returns or volatility will be similar to the indices. Indices cannot be invested in directly.

Unmanaged index returns assume reinvestment of any and all distributions and do not reflect our fees or expenses.

• The S&P 500 is a capitalization-weighted index designed to measure performance of the broad domestic economy through changes in the aggregate market value of 500 stocks representing all major industries.

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