



## Standard Commission Schedule and Option Election

Allianz Index Advantage Income<sup>®</sup> Variable Annuity

Allianz Life Insurance Company of North America

Commission Option	Attained Ages	Upfront	Trail <sup>1</sup>
A	0 – 75	6.00%	N/A
	76+	3.00%	
B	0 – 75	3.50%	0.50%
	76+	1.75%	
C	0 – 75	1.00%	1.00%
	76+	0.50%	

<sup>1</sup> Beginning in month 13

Option B trails are calculated and paid at the end of each calendar quarter at 0.125% of the contract value less any additional purchase payments that have not aged 12 months.

Option C trails are calculated and paid at the end of each calendar quarter at 0.25% of the contract value less any additional purchase payments that have not aged 12 months.

Commissions will be charged back to the broker/dealer on full rescissions and free looks at 100% of the commission paid. Partial rescissions will be charged back at 100% of the commission paid on the amount rescinded.

### Commission options designation

Options	A	B	C
Default commission option (check ONE box to the right only)			
Point-of-sale commission options (check all the boxes to the right that apply)			

Broker/dealer \_\_\_\_\_ Phone \_\_\_\_\_

Name and Title \_\_\_\_\_ Date \_\_\_\_\_

Authorized Signature \_\_\_\_\_

Please retain a copy of this form and return the signed original to the address below:  
 Allianz Life Financial Services, LLC Attn: Advisory & Strategic Accounts, 5701 Golden Hills Drive, Minneapolis, MN 55416-1297  
 Or email to: Advisory\_&\_Strategic\_accounts@allianzlife.com

Products are issued by Allianz Life Insurance Company of North America and distributed by its affiliate, Allianz Life Financial Services, LLC, member FINRA, 5701 Golden Hills Drive, Minneapolis, MN 55416-1297. 800.542.5427 www.allianzlife.com

For broker/dealer use only – not for use with the public.  
 Product availability and features may vary by state.

(8/20/2018)