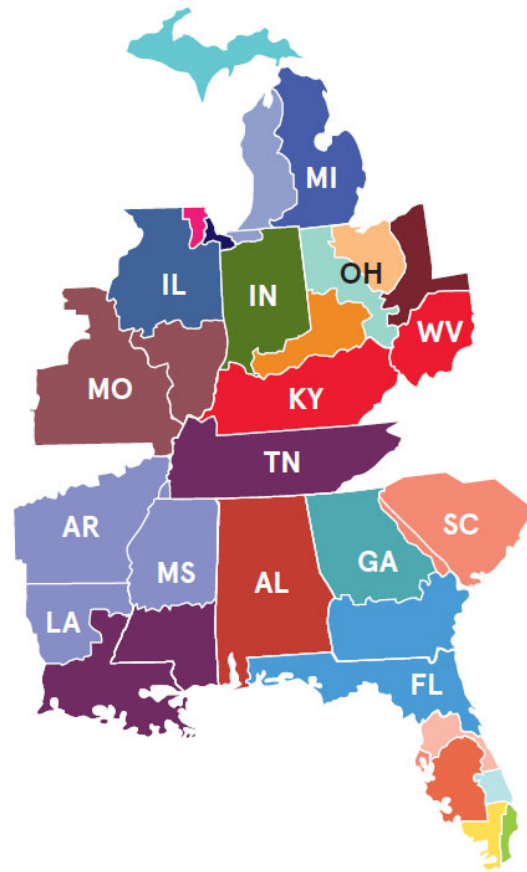


# Territory map

## INDEPENDENT CHANNEL—CENTRAL REGION

As of July 2022



**VP – Head of Independent Regional  
Broker Dealer Sales - Central**

Joseph Pierce

[joseph.pierce@jackson.com](mailto:joseph.pierce@jackson.com)

615/861-5227

615/708-0773

**Administrative Assistant**

Erin Moore

[Erin.K.Moore@jackson.com](mailto:Erin.K.Moore@jackson.com)

615/861-5298

**Desk Director**

Michael Stirling

[michael.stirling@jackson.com](mailto:michael.stirling@jackson.com)

615/806-5953

**Desk Director**

Andy Shiver

[andy.shiver@jackson.com](mailto:andy.shiver@jackson.com)

615/861-5261

**Contact an internal representative at  
800/711-5653**

Jackson

300 Innovation Drive

Franklin, TN 37067

Phone: 800/565-8797

Jackson® is the marketing name for Jackson Financial Inc., Jackson National Life Insurance Company® (Home Office: Lansing, Michigan), and Jackson National Life Insurance Company of New York® (Home Office: Purchase, New York). Jackson National Life Distributors LLC, member FINRA.

For institutional use only. Not for public distribution or use with retail investors.

Not FDIC/NCUA insured • May lose value • Not bank/CU guaranteed Not a deposit • Not insured by any federal agency

**IndyR CE – IL (St. Louis), MO (E)**

Josh Rolph

[josh.rolph@jackson.com](mailto:josh.rolph@jackson.com)

Cell: 217/494-1849

Internal Representative: 615/724-9313

**IndyR CE – IL (Chicago Suburbs)**

Douglas Kress

[douglas.kress@jackson.com](mailto:douglas.kress@jackson.com)

Cell: 630/399-0229

Internal Representative: 615/845-5095

**IndyR CE – MI (Central)**

Andrew Pickering

[andrew.pickering@jackson.com](mailto:andrew.pickering@jackson.com)

Cell: 586/623-2726

Internal Representative: 615/697-6268

**IndyR CE – AR, LA (N), MS (N), TN (Memphis)**

Kit Harbuck

[kit.harbuck@jackson.com](mailto:kit.harbuck@jackson.com)

Cell: 214/208-9838

Internal Representative: 615/697-6208

**IndyR CE – MI (W), IN (N)**

Douglas Giblett

[douglas.giblett@jackson.com](mailto:douglas.giblett@jackson.com)

Cell: 616/450-1235

Internal Representative: 615/905-2803

**IndyR CE – MI (East)**

Dave Washington

[dave.washington@jackson.com](mailto:dave.washington@jackson.com)

Cell: 248/444-5110

Internal Representative: 615/913-4912

**IndyR CE – LA (S), MS (S)**

Sam Stubblefield

[sam.stubblefield@jackson.com](mailto:sam.stubblefield@jackson.com)

Cell: 225/907-8057

Internal Representative: 615/716-0297

**IndyR CE – IN (Greater)**

Brandon Binkley

[brandon.binkley@jackson.com](mailto:brandon.binkley@jackson.com)

Cell: 317/450-6798

Internal Representative: 615/806-6265

**IndyR CE – OH (S), IN (Central)**

Steve Luckenbach

[steve.luckenbach@jackson.com](mailto:steve.luckenbach@jackson.com)

Cell: 513/218-0053

Internal Representative: 615/450-0569

**IndyR CE – AL**

Chad Sepulvado

[chad.sepulvado@jackson.com](mailto:chad.sepulvado@jackson.com)

Cell: 205/913-5273

Internal Representative: 615/716-0240

**IndyR CE – OH (E Cleveland), WV (N)**

Dustin Balsler

[dustin.balsler@jackson.com](mailto:dustin.balsler@jackson.com)

Cell: 330/704-8201

Internal Representative: 615/802-7323

**IndyR CE – IN (S), KY, WV (S)**

Zach Dorer

[zachary.dorer@jackson.com](mailto:zachary.dorer@jackson.com)

Cell: TBD

Internal Representative: TBD

**IndyR CE – OH (W Cleveland)**

Jesse Newton

[jesse.newton@jackson.com](mailto:jesse.newton@jackson.com)

Cell: 216/630-9169

Internal Representative: 615/697-0046

**IndyR CE – IL (Chicago)**

Zarif Karwandyar

[zarif.karwandyar@jackson.com](mailto:zarif.karwandyar@jackson.com)

Cell: 312/420-4441

Internal Representative: 615/913-5682

**IndyR CE – TN (Central), KY (SW)**

Joshua Travis

[joshua.travis@jackson.com](mailto:joshua.travis@jackson.com)

Cell: 615/714-8254

Internal Representative: 615/697-6475

**IndyR CE – OH (Central)**

Asa Wood

[asa.wood@jackson.com](mailto:asa.wood@jackson.com)

Cell: 614/804-1557

Internal Representative: 615/257-1436

**IndyR CE – IL (N)**

Kyle Portugal

[kyleportugal@jackson.com](mailto:kyleportugal@jackson.com)

Cell: TBD

Internal Representative: TBD

**IndyR CE – SC, GA (East)**

Robert Rhoads

[robert.rhoads@jackson.com](mailto:robert.rhoads@jackson.com)

Cell: 843/697-0814

Internal Representative: 615/247-5794

**IndyR CE – FL (N), GA (S)**

Tripp Gray

[tripp.w.gray@jackson.com](mailto:tripp.w.gray@jackson.com)

Cell: 386/562-2256

Internal Representative: 615/823-8543

**IndyR CE – FL (Southeast)**

Stephen Bailey

[stephen.bailey@jackson.com](mailto:stephen.bailey@jackson.com)

Cell: 786/972-1053

Internal Representative: 615/802-0426

**IndyR CE – GA (North)**

Tim Fuhr

[timothy.fuhr@jackson.com](mailto:timothy.fuhr@jackson.com)

Cell: 404/667-7509

Internal Representative: 615/751-0915

**IndyR CE – FL (Tampa)**

Cortland Woodruff

[cort.woodruff@jackson.com](mailto:cort.woodruff@jackson.com)

Cell: 727/809-1858

Internal Representative: 615/392-1437

**IndyR CE – FL (Southwest)**

Peter Sinibaldi

[peter.sinibaldi@jackson.com](mailto:peter.sinibaldi@jackson.com)

Cell: 727/207-9120

Internal Representative: 615/442-7606

**IndyR CE – FL (Central)**

Jeremy Markisohn

[jeremy.markisohn@jackson.com](mailto:jeremy.markisohn@jackson.com)

Cell: 813/210-0978

Internal Representative: 615/212-2466

**IndyR CE – FL (East)**

James Sutherland

[james.sutherland@jackson.com](mailto:james.sutherland@jackson.com)

Cell: 561/755-2262

Internal Representative: 615/716-0255