

Market Review

Hot Data, Cool Markets, Good News

While markets retreat, the shift in rate expectations show signs the end of rate hikes is near

February 2023

Key Observations

- *Strong economic data pushed market expectations to 0.5% more rate hikes by year end. While perhaps overdone, this speaks to the end is near on rising rates.*
- *With 94% of S&P 500 companies reported, fourth quarter 2022 earnings declined -4.8% leaving investors wondering if earnings are the next shoe to drop. While disappointments may produce volatility and opportunity, markets tend to bottom before earnings and waiting for the all-clear horn may be too late.*

Market Recap

Warm winter weather seems to have been fueled by hot January economic data reported in February.

Employment, retail sales, manufacturing, and inflation all showed acceleration. Markets fell in sympathy. Why? The irony of positive economic surprises is markets interpret that as the Fed has more rate hikes ahead. We'll unpack more of the details below.

For the month markets broadly were down with across most major asset classes. Domestic markets, particularly growth, held up based on the rally in semi-conductors and China pulled down ex-U.S. markets following its extraordinary rally from October of last year. Malaise around U.S. - China relations and an attempt to gauge the degree to which Chinese consumers will emerge from COVID lockdowns has some investors taking profits.

| Financial Market Performance | | |
|------------------------------|----------|-----|
| | February | YTD |
| S&P 500 | -2.4 | 4.5 |
| Russell 2000 | -1.7 | 7.9 |
| MSCI EAFE | -2.1 | 5.8 |
| MSCI EM | -6.5 | 0.9 |
| Bloomberg US Agg Bond | -2.6 | 0.4 |
| Bloomberg US HY Corp Bond | -1.3 | 2.5 |
| FTSE NAREIT Equity REITs | -5.9 | 3.5 |
| Bloomberg Commodity | -4.7 | 5.2 |

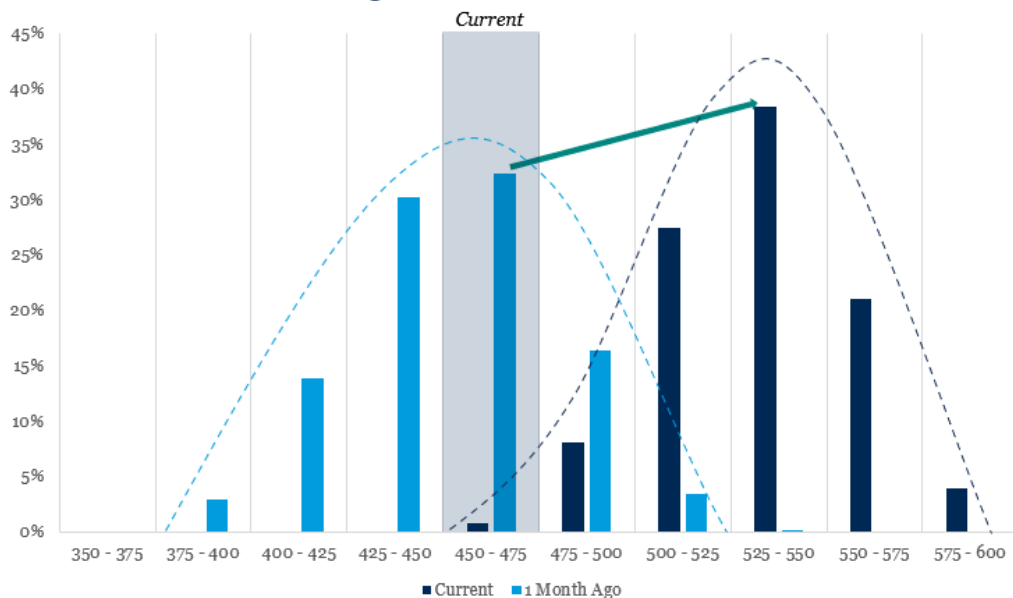
Source: Morningstar Direct. As of February 28, 2023.

Use of Indices and Benchmark Return Indices cannot be invested in directly. Index performance is reported gross of fees and expenses and assumes the reinvest dividends and capital gains. Past performance does not indicate future performance and there is a possibility of a loss. See disclosure page for indices representing each asset class.

Markets Swallow Upside Surprise on Economic Data Whole

February brought on a rush of positive economic data. Unemployment fell to 3.4% (the lowest since 1969) coupled with a blockbuster 517,000 jobs added in January¹. Personal income grew 0.6% in January coupled with retail sales showing a very strong January growth of 3%. Strong employment and spending figures translated to inflation accelerating in January up 0.5% compared to a more temperate increase of 0.1% in December¹. Our take, while good news, is there may be some noise in these figures that may make them rosier than they appear. For example,

Fed Futures December 2023 Probabilities



CME Fed Watch Tool as of February 28, 2023

Regardless, markets swallowed these figures whole and shifted their view on the Fed. The graphic above shows probabilities of where the Fed Funds rate will end in December 2023, according to the market. One month ago there was only a 16% probability rates would be higher than 4.5% – 4.75% by year-end. That figure is now 99%. This shift in sentiment has dampened market expectations for a Fed pause / pivot. While perhaps overdone based on the seasonal noise we mentioned, it does speak to the end of rate hikes being near. An unexpected acceleration across several economic fronts shifted expectations 0.50% over 10 months. Last year over the same 10 months from March to December rates rose 4.25%, a 1600% increase. Another 0.50% until December would be an 11% increase. We view rates peaking as a positive step for markets to find their sustainable leg up and we are nearing that point.

seasonal layoffs did not occur nearly to the same degree as they have in the past based on the struggles of businesses to fill open positions, so employment surprised to the upside. Or perhaps the 8.7% cost-of-living adjustment for Social Security and/or the drop in in consumer savings rates may have boosted spending in an unsustainable way.

- 1) U.S. Bureau of Labor Statistics as of February 28, 2023
- 2) FactSet Earnings Insight as of February 24, 2023

Are Earnings the Next Shoe to Drop?

If it is not rates, what is the next shoe for markets? With 94% of companies having reported for the fourth quarter 2022, earnings may sneak away with a positive increase for the year. This is well short of expectations (10%+) and only positive after being bailed out by a very strong year in the energy sector. As of February 24, Q4 2022 earnings declined -4.8%. If that is where earnings finish it will be the worst quarter since Q3 2020 when earnings declined -5.7%, a time when businesses were reeling from shelter-in-place COVID policies². So does this become the next shoe to drop for markets? It is possible that in the coming quarters disappointing earnings could lead to market volatility as the impact of rates and inflation catch up. However, as we discussed in our 2023 Outlook market volatility should be expected as businesses adjust to non-zero rates and a less accommodative central bank policy. Moreover, even if we could perfectly time the earnings cycle (which no one can), markets tend to move ahead of earnings seeking to anticipate their eventual bottom.

| Market Trough | EPS Trough | # of Days |
|---------------|--------------|-----------|
| 8/31/1998 | ← 1/4/1999 | 126 |
| 10/9/2002 | → 12/17/2001 | -296 |
| 3/9/2009 | ← 5/8/2009 | 60 |
| 8/25/2015 | → 2/6/2015 | -200 |
| 2/1/2016 | ← 3/1/2016 | 29 |
| 12/24/2018 | ← 2/1/2019 | 39 |
| 3/23/2020 | ← 5/15/2020 | 53 |

Source: Franklin Templeton January 31, 2023

Since 1998 markets have led earnings in five of seven drawbacks. In those instances, on average markets have bottomed 61 days prior to earnings. In summary, for investors that wait for the all-clear horn on earnings may end up missing the market bottom.

Outlook

We believe continued volatility, moderating inflation, and a market bottom leading to better returns ahead than in 2022 will remain key drivers for the market. The shift in market sentiment around the Fed, while perhaps overdone, speaks to the end is near for rates. This is important in our view for markets to bottom. Earnings may create volatility, but they also create opportunities and are a regular part of the growth and consolidate cycle. Finally, inflation, which we'll unpack in a separate market review coming soon, we believe continues to trend in the right direction. Therefore, our view remains that without the power of precision we'll use the power of preparation to position portfolios for both volatility and opportunity in 2023.

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- **The S&P 500** is a capitalization-weighted index designed to measure performance of the broad domestic economy through changes in the aggregate market value of 500 stocks representing all major industries.
- **Russell 2000** consists of the 2,000 smallest U.S. companies in the Russell 3000 index.
- **MSCI EAFE** is an equity index which captures large and mid-cap representation across Developed Markets countries around the world, excluding the U.S. and Canada. The index covers approximately 85% of the free float-adjusted market capitalization in each country.
- **MSCI Emerging Markets** captures large and mid-cap representation across Emerging Markets countries. The index covers approximately 85% of the free-float adjusted market capitalization in each country.
- **Bloomberg U.S. Aggregate Index** covers the U.S. investment grade fixed rate bond market, with index components for government and corporate securities, mortgage pass-through securities, and asset-backed securities.
- **Bloomberg U.S. Corporate High Yield Index** covers the universe of fixed rate, non-investment grade debt. Eurobonds and debt issues from countries designated as emerging markets (sovereign rating of Baa1/BBB+/BBB+ and below using the middle of Moody's, S&P, and Fitch) are excluded, but Canadian and global bonds (SEC registered) of issuers in non-EMG countries are included.
- **FTSE NAREIT Equity REITs Index** contains all Equity REITs not designed as Timber REITs or Infrastructure REITs.
- **Bloomberg Commodity Index** is calculated on an excess return basis and reflects commodity futures price movements. The index rebalances annually weighted 2/3 by trading volume and 1/3 by world production and weight-caps are applied at the commodity, sector and group level for diversification.

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